# destination network alliance high-end software & service excellence



our dna





# what

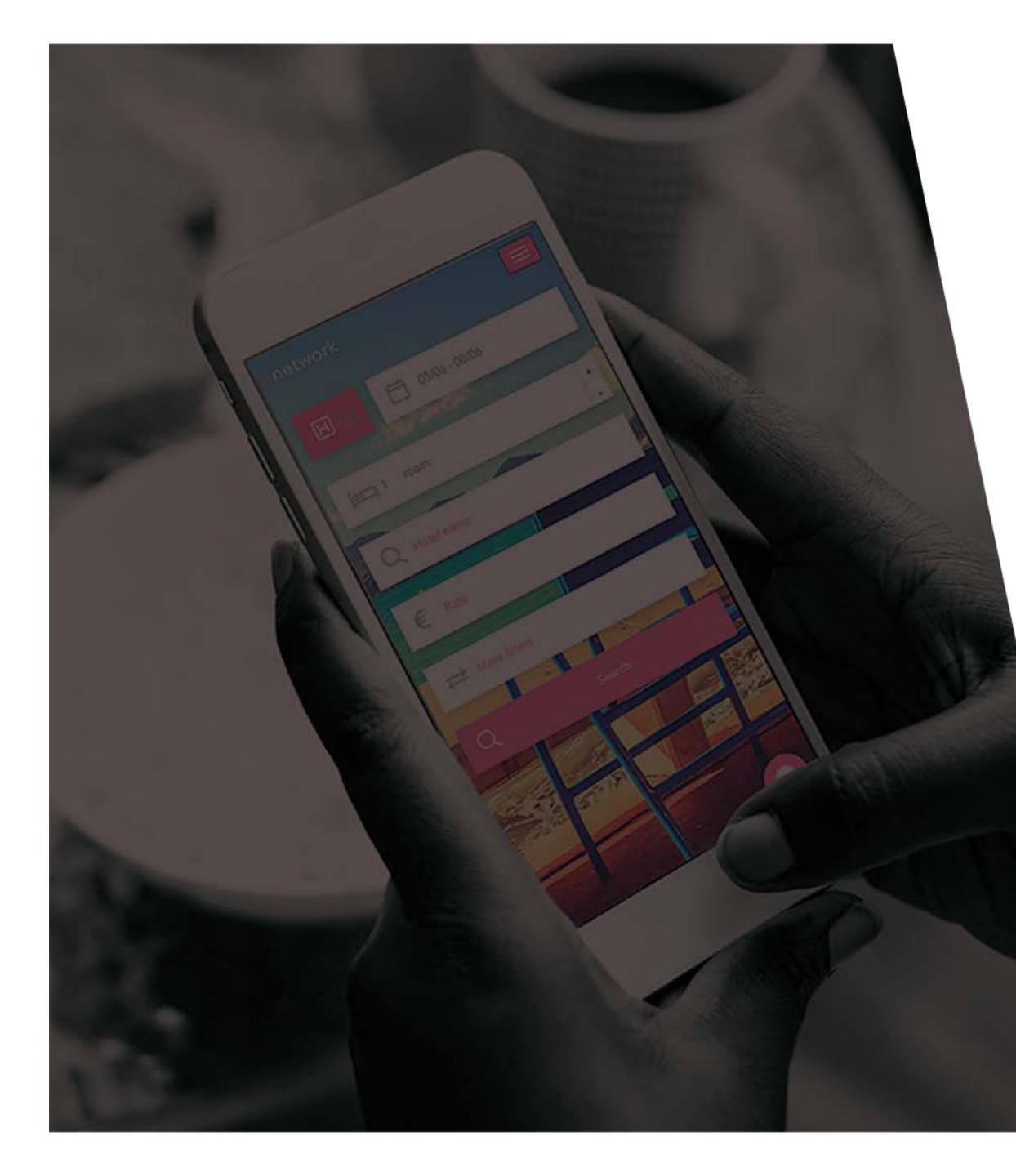
### The destination network alliance (dna) is an efficient & elegant alliance between bnetwork, leading dmcs & event management partners in the most important destinations across EMEA

dna offers the **high end solutions** to create and serve with excellence the very best & most demanding of events, in an efficient & effective way. All events have living cells (stakeholders); clients, exhibitors, attendees and multi strand activities (transport, offsite events, trade show).

### High end solutions







# what

### dna is an alliance of specialist destination management companies that offer a unique skills that encompass local knowledge expertise & high end service delivery

The alliance of the very best dmc's is complimented & made complete with bnetworks cutting edge, efficient & precise technological platforms that provides bespoke & user friend accommodation management solutions for all stakeholders.

**Accommodation management to** ground handling & logistics. lt's our dna







### dna offers a secure, integrated & efficient solution in a user friendly environment.

We believe that event organisers want to offer the same level of service to its stakeholders & attendees wherever they hold their event. We are able to guarantee the same service excellence across our aligned dna destinations.







### Our goals



Offer a reliable, efficient and stable accomodation management solution across all **dna** destinations.



Create a digital environment where our **dna** destinations offer services on a level playing field.



By aligning ourselves with the best DMCs we guarantee the highest level of responsiveness & service in all **dna** destinations.



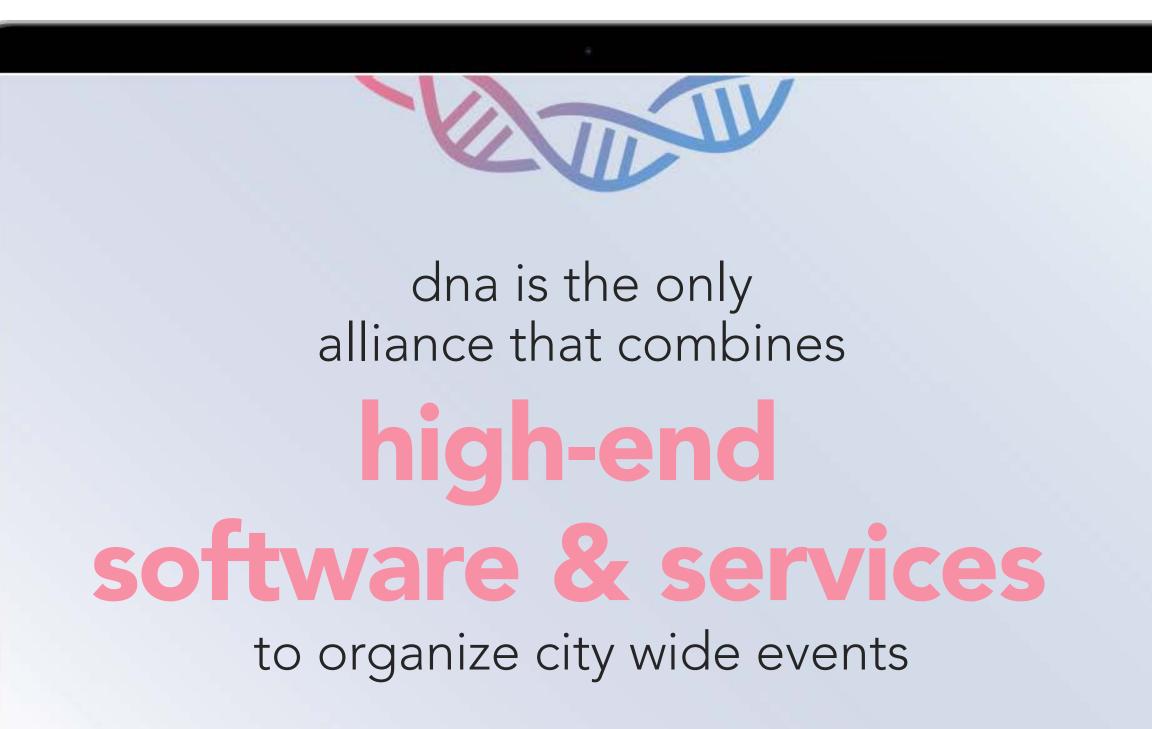
We make the most advanced digital tools available to the main players in the events sector to generate the next generation of events.





## The bnetwork commitment

- Proprietary advanced technology & platforms
- Reliable & precise tools
- Transparency & loyalty
- Flexible technological solutions
- Service excellence; anywhere



How

## The partner commitment

- The best experts with local solutions
- Valuable experience with local services in dna destinations
- Creative solutions in changing circumstances
- Adaptability with logistical solutions
- Responsiveness

MacBook Air

# A global concept Wherever, whenever...

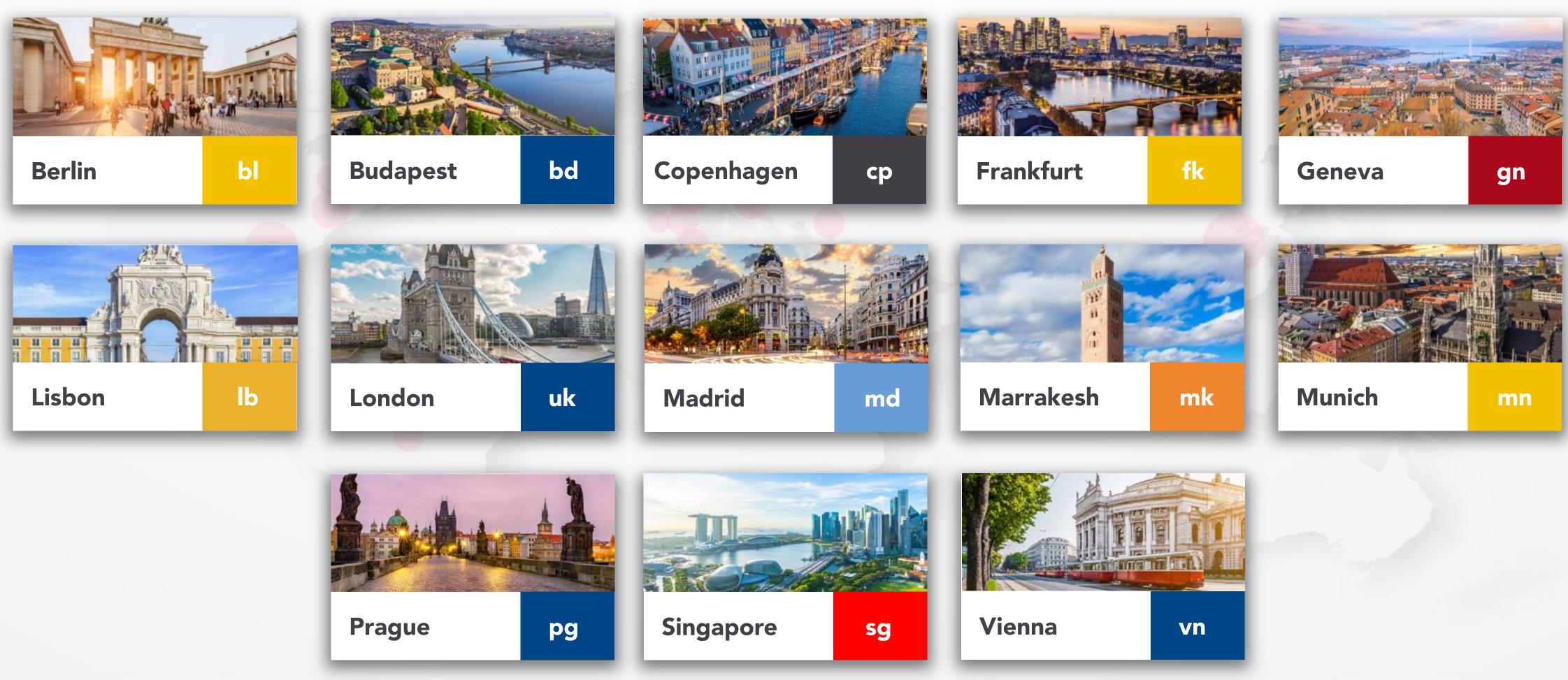


Turkey 📀	Denmark 🛟	Austria 🛢	Spain 😑	Germany 🛑
Istambul	Copenhagen	Vienna	Madrid Barcelona	Berlin Dusseldorf Frankfurt Koln Munich Stuttgart Hannover Hamburg
pt	local solution			
				China 📀 Shangai Hong Kong
Mali I	Czech Rep. 🖢 Prague	<b>Singapore</b> <sup>(C)</sup> Singapore	South Korea Seoul	Australia 🗐 Melbourne



our dna glo-cal concept

### **Global reach | Local expertise**



### main destinations



our dna glo-cal concept









Crone & Co EXPERIENCES





**Our partners** 

### DESTINATION ASIA EVENTS | EXCEEDING EXPECTATIONS

conventus



**INCENTIVE - MEETING - PCO - PRODUCTION** 





# Vienna, Prague Budapest

IMS is the leading Destination Management Company in **Central & Eastern Europe, with its head office in Vienna,** Austria and fully owned subsidiaries in Budapest, Hungary, and Prague, Czech Republic.

IMS provides the full range of DMC services. Destination management involves more than creating a color concept: the demand is for original experiences that reflect our clients' corporate culture and brand personality. With IMS it is easy to implement individual requirements efficiently.









# Copenhagen

### We always have our clients' stakeholders in mind when we develop projects. Be it their customers, consumers, employees, suppliers, shareholders, or volunteers.

We help organisations and brands create extraordinary experiences across channels and contact points: event marketing, brand activation, promotion activities, sponsorships, and employee engagement. We are also highly experienced within conference management, exhibitions, public events, workshops, nudging, and behavioural design.







# Berlin, Munich Frankfurt

Based in Munich and Berlin, it's, since 1956 established, years of experience has turned Weichlein Tours + Incentives into one of the market leading Destination Management Companies in Germany, covering the main cities, such as Berlin, Frankfurt, Cologne, Hamburg, Munich and Stuttgart.

Successful programs for incentives, meetings and conventions don't just happen, they require flair, creativity and genuine desire to succeed and Weichlein Tours + Incentives experienced multilingual staff strives to reach your expectations.







# Lisbon

# Lisbon is the main hub and is well served from Europe. Africa and the Americas by both national and low cost carriers.

It is also the gateway into Brazil from Europe. The airport is uniquely located in the city which makes transfers short and time efficient. Porto is the second gateway with direct flights to Europe, Brazil and Africa. This makes for good 2 centre options. Faro for the Algarve and Madeira both have good European direct flights with both national and low cost carriers.







# Marrakesh & Morocco

# STours was founded in 1983, we bring decades of industry experience to guide our company, our goal is to ensure the success of your experience.

We consistently deliver exceptional events time and again. Our local presence and intimate knowledge of our destination, coupled with our high standards and partner relationships makes us the supplier of choice for many of the leading global events and meeting planner.







# Madrid

PAP is an event, congress, seminar and conference organization company based in Madrid, an expert in the comprehensive management of all types of corporate events for companies throughout the national territory and even in other countries.

Our extensive experience in organizing events, and our multidisciplinary team, is the perfect sum to be one of the best Spanish event companies.







# Singapore

### **Destination Asia is a comprehensive destination** management company (DMC) specializing in East and **Southern Asia based operations**

Destination Asia set the standard for experiential travel and personalized service, helping our clients gain exponential growth within their market and positively develop their business. They provide cutting-edge destination management services for; incentive houses, cruise lines, convention/exhibition and conference organizers, tour wholesalers and operators, corporate meeting planners, cultural and historical associations and business travel organizers.









# Geneva

We service Switzerland and surrounding countries. For over 45 years, CONVENTUS S.A. has been producing the most inspiring and flawless travel programs throughout Switzerland for decades.

Their professional staff is their best resource, and it shows in the way they carefully handle each inquiry in this exciting and beautiful destination. The DMC travel team will present you with the most imaginative ideas, the best transport & ground handling solutions combined with the very best rates possible based on value for money, and they will open doors to venues and entertainment options that are otherwise out of reach.







# London & UK

### Spectra provides Destination Management Services throughout the UK, with offices in London, England and in Edinburgh, Scotland.

Design tailor-made adventures for all types of taste. Whether your guests prefer luxury shopping in London, white-water rafting in Wales or whiskytasting in Scotland, Spectra's original programmes showcase the very best of the UK. From country manors to quirky pop-ups, Spectra's extraordinary network of partnerships with inspiring venues and suppliers stretches the length and breadth of the UK.









lt's our dna

16.25

Thank you for your time

bnetwork

You can contact us in **www.bnetwork.com**